Appian Asset Management

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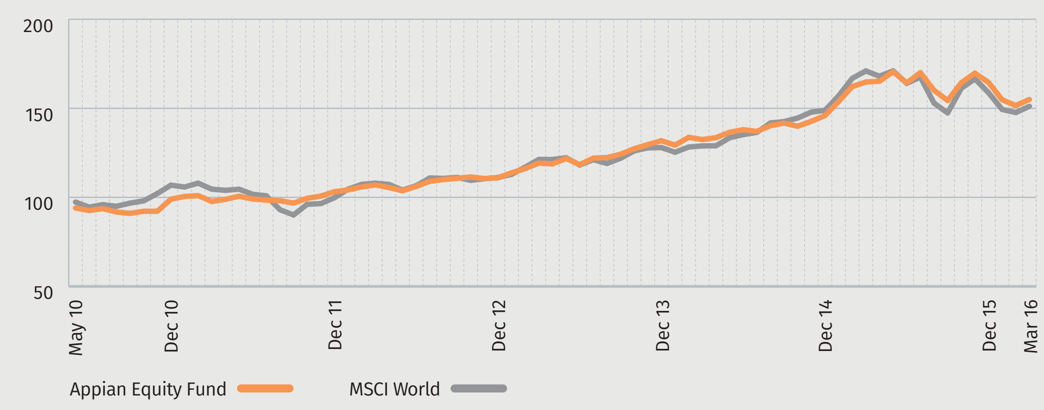
Appian Equity Fund Fact Sheet

MARCH 2016

About Appian Asset Management

Appian is an independent Irish owned asset management company. Since our establishment in 2003 our investment philosophy has been to achieve solid investment growth with the minimum of risk and volitality. Our objective is to preserve and grow capital through value investing on a sustainable, risk adjusted basis. We ignore investment fashions and do not leverage any of our investments.

Performance of Appian Equity Fund



Appian Equity Fund Performance 31.03.2016

Period	2011	2012	2013	2014	2015	Q1 2016
Fund Return	4.25%	7.42%	18.73%	10.70%	12.77%	-5.82%

Geographic Equity Distribution

US	28%
Euro	29%
Swiss	12%
UK	31%

Investment Team

- Patrick J Lawless
- John Mattimoe
- Frank O'Brien
- Eugene Kiernan
- Lisa Neary

Key Features

- Focus on companies with strong balance sheets
- US, UK, Swiss and European stocks only
- Active stock selection
- No entry, exit or performance fees
- Lower volatility than global equity markets
- Sustainable long term returns
- Independent Trustee Custodian and Administrator

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Appian Equity Fund Comment for Q1 2016

The first quarter of 2016 proved quite a challenge for equity markets despite a better tone in the final month of March. The Appian Equity Fund declined by -5.8% in this first quarter, broadly in line with weaker global equity markets.

Financial markets got off to a difficult start in 2016 as concerns grew over the health of the Chinese economy together with renewed volatility in the Chinese currency, the Renminbi. These market concerns had a severe knock on impact on many other markets, currencies and individual stocks with perceived exposure to China - most notably in the commodities sector. We also saw further sharp falls in oil prices which affected stocks in that sector as well as other stocks such as banks who may have held debt exposure to the sector. This confluence of concerns led to sharp falls in broad market indices – the Eurostoxx 50 Index, for example, was down almost 18% at its low point in early February.

Stability in energy prices and a lack of any further bad news from China saw markets recover a lot of this lost ground and this recovery was supported by reasonably well managed announcements from the two major Central Banks, in the US and here in the Eurozone.

Our equity portfolio was not immune from this general downturn but we did see good recovery in many of our stocks in March. In the US, our holding in BorgWarner Inc., a leading supplier of motor vehicle parts and systems, was down over the period as a whole but staged a strong recovery in March. This is a stock which we see as attractively valued and will benefit from the demand for better fuel economy and clean technology. Another of our stocks which made up ground though still lower in the quarter was Legal & General in the UK. This stock has a well-supported dividend yield of close to 6%, strong solvency and the potential to further improve cash generation.

Among our stocks which delivered positive performances for the quarter as a whole was the US-based technology company Oracle. This company continues to make progress as it transitions more to a cloud-based offering and away from legacy business. We view it as a quality holding in this sector.

We remain constructive on equity prospects and believe they can generate meaningful returns in a low interest rate, low inflation world but spikes of volatility may well persist. Concerns over China and overall global growth may well re-emerge as well as more distinct issues for markets such as the 'Brexit' referendum in the UK in June.

Top 5 Equity Holdings 31.03.2016

Name	Country	Sector	%
Microsoft	US	Technology	4.67%
Jungheinrich	Eurozone	Machinery	3.08%
Nestle	Swiss	Food	2.71%
Hibernia	Irish	Property	2.65%
Stryker Corp	US	Medical Devices	2.58%

Fund Facts

LAUNCH DATE
May 2010

NAME
Appian Equity Fund

FUND SIZE
€23 million

PRICING FREQUENCY
Monthly

PRICING BASIS
Single Price

ANNUAL MANAGEMENT CHARGE
1.5% p.a.

FUND CUSTODIAN
BNP Paribas Securities Services

STRUCTURE
Retail Investor Alternative Investment Fund

WARNING The value of your investment may go down as well as up. Past performance is not a reliable guide to future performance. These investments may be affected by changes in currency exchange rates.